

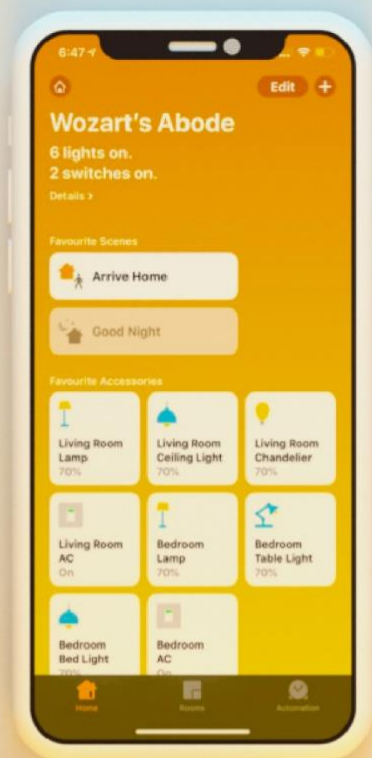


WOZART
Inventing Tomorrow



Automation Proposal

#ExperienceWozart
Many ways to access your home





Wozart Smart Homes

India's most advanced wireless automation solution

Wozart is a retrofit, wireless and modular automation solution, making it a perfect system for a single appliance to complete building automation. Using Wozart devices, you can control, monitor and automate your home through voice and touch on any smart device from anywhere in the world. From phones to laptops, watches to televisions, speakers to refrigerators, Wozart responds to all. Wozart devices are integrated with the world's leading smart home ecosystems: Apple HomeKit, Google Home, Amazon Alexa and Samsung SmartThings.

Get the holistic smart home experience without making any expensive renovations to your home. Wozart's products are designed to fit naturally into the home and integrate with other smart devices offering a complete experience. Wozart devices work with a range of 10,000+ compatible products.

Products



Wozart Switch Controller

Wozart Switch Controller is a Wi-Fi enabled smart device that fits inside a switch box and enables control of four independent electrical appliances or circuits. Wozart Switch Controller can control connected loads using voice assistants, mobile app, through automation or via physical switches. Wozart Switch Controller can control 3 connected loads up to 600W and one load up to 1800W.



Shared Access



Geo Aware



Interoperability



Cross Device
Integration

Wozart Switch Controller Mini

Wozart Switch Controller Mini is a Wi-Fi enabled smart device that fits inside a switch box and enables control of two independent electrical appliances or circuits with a power output of up to 150W.



Shared Access



Geo Aware



Interoperability



Cross Device
Integration



Wozart Smart Plug

Wozart Smart Plug is a Wi-Fi enabled smart device that can be plugged into any 16A socket and control the connected electrical appliance with a rated power output up to 2400W.



Shared Access



Geo Aware



Scheduling



Geo Aware

Wozart Switch Controller Pro

Wozart Switch Controller Pro is a Wi-Fi enabled smart device that fits inside a switch box and enables control of two independent electrical appliances or circuits with a power up to 300W, a fan with 4-step speed control (Humming noise-free) and a LED Light(s) with smooth intensity regulation(dimming). It works with both trailing and leading-edge dimmable drivers and supports up to 150W.



Shared Access



Geo Aware



Interoperability



Fan & Light
Dimming

Wozart LED Orchestrator



Wozart LED Orchestrator is a Wi-Fi smart device that is designed to control LED, RGB, RGBW strips. The device uses four PWM output signals for controlling LED, RGW, RGBW strips. Controlled devices may be powered by 12 -36V DC.



Shared Access



Scheduling



Interoperability



RGB Control

Wozart Motor Controller

Wozart Motor Controller is designed to control any AC powered motorized curtain or blinds. It enables you to open & close your curtains using app interfaces, voice assistants or manually. Wozart Motor Controller can be integrated with other compatible devices giving you a seamless experience from sunrise to sunset.



Voice Control



Shared Access



Scheduling



Interoperability

Wozart Sense



Wozart Sense is a multi-sensor & universal IR remote controller. Along with detecting motion, it measures ambient temperature, humidity and light intensity. Wozart sense is also capable of controlling all your remote-controlled appliances like TV, AC, Set-top box, music players and many more. It allows you to create automations based on sensor outputs. It can turn on the lights and set Air conditioner temperature to your preference based on the time of the day, when you walk into a room.



IR Blaster



Light Sensor



Humidity Sensor



Motion Sensor

Wozart Scene Controller

Wozart Scene Controller is a Bluetooth mesh enabled smart device that allows you to control accessories using Automations. Various actions may be triggered with one click, two clicks or by holding the button down. Wozart Scene Controller can be mounted on any flat surface at any location in the home. It comes with four buttons each capable of 3 actions.



One tap scene control



12 different scenes



Long Battery life



Portable & Elegant

Quotation

Prepared for:

Oberoi EN Grande

Prepared by:

Prashanth Rao

Wozart Technologies Private Limited
B 802, The Platina, Gachibowli
Hyderabad - 50032
Telangana, India

Ph: +91 83095 91336

Email: prashanth@wozart.com | Website: www.wozart.com

GSTIN: 36AABCW8121E1Z1

3BHK Home (EN-Grande) - Basic Package

| S.No. | Product Description | Product Model | Qty | Loads Automated |
|-----------------------------|-------------------------------|---------------|-----|--------------------------|
| Entrance & Foyer | | | | |
| 1 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| Living/Dining | | | | |
| 2 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| 3 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| Kitchen & Store | | | | |
| 4 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| Wide Passage | | | | |
| 5 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| Bedroom - 01 | | | | |
| 6 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| 7 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| Toilet - 01 | | | | |
| 8 | Wozart Motion Sensor | WMS01 | 1 | Motion sensor for Lights |
| Master Bedroom | | | | |
| 9 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| 10 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |

| S.No. | Product Description | Product Model | Qty | Loads Automated |
|----------------------|-------------------------------|---------------|-----|--------------------------|
| Master Toilet | | | | |
| 11 | Wozart Motion Sensor | WMS01 | 1 | Motion sensor for Lights |
| Bedroom - 02 | | | | |
| 12 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| 13 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| Toilet - 02 | | | | |
| 14 | Wozart Motion Sensor | WMS01 | 1 | Motion sensor for Lights |

Pricing - Basic

| S.No. | Product Description | Product Model | Qty | Price (Incl 18% GST) | Total Amount |
|-------|-------------------------------|---------------|-----|-------------------------|-----------------|
| 1 | Wozart Switch Controller | WSC01 | 4 | ₹ 9,899.00 | ₹ 39,596.00 |
| 2 | Wozart Switch Controller Mini | WSCM01 | 7 | ₹ 6,599.00 | ₹ 46,193.00 |
| 3 | Wozart Motion Sensor | WMS01 | 3 | ₹ 1,199.00 | ₹ 3,597.00 |
| | | | | | |
| | | | | Total | ₹ 85,789 |
| | | | | | |

3BHK Home (EN-Grande) – Premium Package

| S.No. | Product Description | Product Model | Qty | Loads Automated |
|-----------------------------|--|---------------|-----|---------------------------|
| Entrance & Foyer | | | | |
| 1 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| Living/Dining | | | | |
| 2 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| 3 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| 4 | Wozart Universal IR | WIR01 | 1 | For AC Control |
| 5 | Wozart Motor Controller | WMC01 | 1 | Curtain control |
| 6 | Curtain motor with accessories and track up to 6.5 mts | RM68-4.0 | 1 | Curtain motors and tracks |
| Kitchen & Store | | | | |
| 7 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| 8 | Wozart Motion Sensor | WMS01 | 1 | Motion sensor for Lights |
| Wide Passage | | | | |
| 9 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| Bedroom - 01 | | | | |
| 10 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| 11 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| 12 | Wozart Universal IR | WIR01 | 1 | For AC Control |
| Toilet - 01 | | | | |
| 13 | Wozart Motion Sensor | WMS01 | 1 | Motion sensor for Lights |

| S.No. | Product Description | Product Model | Qty | Loads Automated |
|-------|---------------------|---------------|-----|--------------------|
| 14 | Wozart Smart Plug | WSP0115 | 1 | For Geyser Control |

Master Bedroom

| | | | | |
|----|-------------------------------|--------|---|----------------------|
| 15 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| 16 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| 17 | Wozart Universal IR | WIR01 | 1 | For AC Control |

Master Toilet

| | | | | |
|----|----------------------|---------|---|--------------------------|
| 18 | Wozart Motion Sensor | WMS01 | 1 | Motion sensor for Lights |
| 19 | Wozart Smart Plug | WSP0115 | 1 | For Geyser Control |

Bedroom - 02

| | | | | |
|----|-------------------------------|--------|---|----------------------|
| 20 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| 21 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| 22 | Wozart Universal IR | WIR01 | 1 | For AC Control |

Toilet - 02

| | | | | |
|----|----------------------|---------|---|--------------------------|
| 23 | Wozart Motion Sensor | WMS01 | 1 | Motion sensor for Lights |
| 24 | Wozart Smart Plug | WSP0115 | 1 | For Geyser Control |

Costing for Premium

| S.No. | Product Description | Product Model | Qty | Price (Incl 18% GST) | Total Amount |
|-------|--|---------------|-----|-------------------------|--------------|
| 1 | Wozart Switch Controller | WSC01 | 5 | ₹ 9,899.00 | ₹ 49,495.00 |
| 2 | Wozart Switch Controller Mini | WSCM01 | 6 | ₹ 6,599.00 | ₹ 39,594.00 |
| 3 | Wozart Universal IR | WSCM01 | 4 | ₹ 4,999.00 | ₹ 19,996.00 |
| 4 | Wozart Motion Sensor | WMS01 | 4 | ₹ 1,199.00 | ₹ 4,796.00 |
| 5 | Wozart Smart Plug | WSP0115 | 3 | ₹ 2,999.00 | ₹ 8,997.00 |
| 6 | RM68 Curtain motor with accessories and track upto 6.5 mts | RM68-4.5 | 1 | ₹ 37,900.00 | ₹ 37,900.00 |
| 7 | Wozart Motor Controller | WMC01 | 1 | ₹ 6,599.00 | ₹ 6,599.00 |
| | | | | | |
| | | | | | |

Power Source is Required for Curtain controls

Total

₹ 1,67,377

3BHK Home (EN-Grande) – Platinum Package

| S.No. | Product Description | Product Model | Qty | Loads Automated |
|-----------------------------|--|---------------|-----|--|
| Entrance & Foyer | | | | |
| 1 | Aqara Smart Doorlock | A100 | 1 | Smart Doorlock |
| 2 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| Living/Dining | | | | |
| 3 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| 4 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| 5 | Wozart LED Orchestrator | WLE01 | 2 | For Multi-Color or Intensity control of LED strips (Cove/profile Lights) |
| 6 | Wozart Universal IR | WIR01 | 1 | For AC Control |
| 7 | Wozart Motor Controller | WMC01 | 1 | Curtain control |
| 8 | Curtain motor with accessories and track up to 6.5 mts | RM68-4.0 | 1 | Curtain motors and tracks |
| Kitchen & Store | | | | |
| 9 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| 10 | Wozart Motion Sensor | WMS01 | 1 | Motion sensor for Lights |
| Bedroom 1 | | | | |
| 11 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| 12 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| 13 | Wozart LED Orchestrator | WLE01 | 1 | For Multi-Color or Intensity control of LED strips (Cove/profile Lights) |

| S.No. | Product Description | Product Model | Qty | Loads Automated |
|-------|--|---------------|-----|---------------------------|
| 14 | Wozart Universal IR | WIR01 | 1 | For AC Control |
| 15 | Wozart Motor Controller | WMC01 | 1 | Curtain control |
| 16 | Curtain motor with accessories and track up to 3.5 mts | RM68-4.0 | 1 | Curtain motors and tracks |

Toilet - 01

| | | | | |
|----|----------------------|---------|---|--------------------------|
| 17 | Wozart Motion Sensor | WMS01 | 1 | Motion sensor for Lights |
| 18 | Wozart Smart Plug | WSP0115 | 1 | For Geyser Control |

Master Bedroom

| | | | | |
|----|--|----------|---|--|
| 19 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| 20 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |
| 21 | Wozart LED Orchestrator | WLE01 | 2 | For Multi-Color or Intensity control of LED strips (Cove/profile Lights) |
| 22 | Wozart Universal IR | WIR01 | 1 | For AC Control |
| 23 | Wozart Motor Controller | WMC01 | 1 | Curtain control |
| 24 | Curtain motor with accessories and track up to 4 mts | RM68-4.0 | 1 | Curtain motors and tracks |

Master Toilet

| | | | | |
|----|----------------------|---------|---|--------------------------|
| 25 | Wozart Motion Sensor | WMS01 | 1 | Motion sensor for Lights |
| 26 | Wozart Smart Plug | WSP0115 | 1 | For Geyser Control |

Bedroom - 02

| | | | | |
|----|-------------------------------|--------|---|----------------------|
| 27 | Wozart Switch Controller Mini | WSCM01 | 1 | Two On/off Controls |
| 28 | Wozart Switch Controller | WSC01 | 1 | Five On/off Controls |

| S.No. | Product Description | Product Model | Qty | Loads Automated |
|-------|--|---------------|-----|--|
| 29 | Wozart LED Orchestrator | WLE01 | 1 | For Multi-Color or Intensity control of LED strips (Cove/profile Lights) |
| 30 | Wozart Universal IR | WIR01 | 1 | For AC Control |
| 31 | Wozart Motor Controller | WMC01 | 1 | Curtain control |
| 32 | Curtain motor with accessories and track up to 3 mts | RM68-4.0 | 1 | Curtain motors and tracks |

Toilet - 02

| | | | | |
|----|----------------------|---------|---|--------------------------|
| 33 | Wozart Motion Sensor | WMS01 | 1 | Motion sensor for Lights |
| 34 | Wozart Smart Plug | WSP0115 | 1 | For Geyser Control |

Pricing for Platinum Package

| S.No. | Product Description | Product Model | Qty | Price (Incl 18% GST) | Total Amount |
|---|--|---------------|-----|-------------------------|--------------|
| 1 | Wozart Switch Controller | WSC01 | 5 | ₹ 9,899.00 | ₹ 49,495.00 |
| 2 | Wozart Switch Controller Mini | WSCM01 | 6 | ₹ 6,599.00 | ₹ 39,594.00 |
| 3 | Wozart LED Orchestrator with extender | WLE01 | 6 | ₹ 4,698.00 | ₹ 28,188.00 |
| 4 | Wozart Universal IR | WSCM01 | 4 | ₹ 4,999.00 | ₹ 19,996.00 |
| 5 | Wozart Motion Sensor | WMS01 | 3 | ₹ 1,199.00 | ₹ 3,597.00 |
| 6 | Wozart Smart Plug | WSP0115 | 3 | ₹ 2,999.00 | ₹ 8,997.00 |
| 7 | RM68 Curtain motor with accessories and track upto 3.5 mts | RM68-3.5 | 2 | ₹ 26,999.00 | ₹ 53,998.00 |
| 8 | RM68 Curtain motor with accessories and track upto 4 mts | RM68-4.0 | 1 | ₹ 24,420.00 | ₹ 24,420.00 |
| 8 | RM68 Curtain motor with accessories and track upto 6.5 mts | RM68-6.5 | 1 | ₹ 37,900.00 | ₹ 37,900.00 |
| 9 | Wozart Motor Controller | WMC01 | 4 | ₹ 6,599.00 | ₹ 26,396.00 |
| 10 | Aqara Smart Doorlock with Hub E1 | A100 | 1 | ₹ 59,990.00 | ₹ 59,990.00 |
| Power Source is Required for Curtain controls | | | | Total | ₹ 3,52,571 |
| | | | | | |

** Actual costing would vary based on the home interiors

Oberoi Special Offer

Limited Time Offer

Flat 40% discount on the hardware cost

Free Installation.

Customer can avail the offer paying a taken amount of INR 10,000

**Valid Till 30.06.23

Post June'23

All customers opting for Wozart automation will get the below offer based on invoice value

| Invoice Value | Oberoi Special Offer |
|----------------------|-----------------------------|
| Up to 50,000 | 15 % |
| 50,001 to 1,00,000 | 18 % |
| 1,00,000 to 2,00,000 | 22 % |
| 2,00,000 to 4,00,000 | 25 % |
| 4,00,000 and above | 33 % |

Disclaimer:

Actual costs is dependent the Home Interiors, Electrical layout and extent of Automation. The above mentioned costs are only tentative.

Wozart is free to change the MRP and discounts on its own discretion.

Thank you for choosing us

#LiveSmart

Wozart Technologies Private Limited

+91 83095 91336 • Info@wozart.com • www.wozart.com

B-802, The Platina, Gachibowli, Hyderabad, Telangana, India - 500032

GST: 36AABCW8121E1ZI | CIN: U72900TG2016PTC109602